

## **WE'RE EXPANDING!**

**JOIN A GROUP OF COMMITTED PROFESSIONALS WHO ENJOY THE FREEDOM OF WORKING IN A "VIRTUAL" ENVIRONMENT AND THE BENEFITS OF BEING PART OF A GLOBAL TEAM WITH A COMPANY DEDICATED TO *MEETING NEEDS*.**

**Global Cynergies** offers tremendous opportunities for self-starting individuals who are looking for a challenge and are ready for change. If you have always wanted to be rewarded for your efforts, work in a synergistic atmosphere with colleagues from around the world and like a fast-paced, high performance work environment, consider Global Cynergies.

**Global Cynergies** works with organizations that plan offsite meetings in hotels, resorts and conference centers. We assist the meeting planner with the process of selecting and contracting with the appropriate hotel or venue, saving our clients time and money. We take advantage of our shared knowledge and relationships in more than 90 countries to find the best venue at the best value, anywhere in the world. Our services include:

- Hotel and venue selection
- Contract negotiation assistance
- Property evaluation and assistance
- Destination and product knowledge
- Web based event registration services

**Global Cynergies'** Account Executives are located throughout the world and are comprised of experienced professionals who, by sharing their knowledge and experience via our state of the art technology platforms, are able to provide best in class hotel and venue selection services to clients for programs anywhere in the world. As freelance contractors, each Account Executive is able to benefit from the flexibility, freedom and unlimited earnings potential that result from developing client relationships while enjoying the advantages and synergism of being part of a global organization.

### **Account Executive Role:**

- Client development – development of *new* clients as well as service existing relationships
- Hotel and venue selection - advise, consult and assist clients with hotel and venue selection needs anywhere in the world
- Contract negotiation – negotiate favorable group contracts on behalf of the client
- Market intelligence – contribute/share industry experience and market intelligence via Global Cynergies' collaborative platform

### **Ideal Candidates Have:**

- Experience in the hotel sales and/or meeting industry
- Entrepreneurial spirit
- Existing client relationships
- Self-motivation
- Self confidence, networker, service orientated
- Team player mentality
- Computer skills (Microsoft Office products)
- Ability to work in a virtual environment

**Global Cynergies *Benefits to Account Executives:***

- 100% commission and financial incentives – the best in the industry!
- Ability to service clients anywhere in the world
- State of the art Web based technology platforms that enables anywhere in the world connectivity and collaboration
- Administrative support and systems (invoicing, collections and payments)
- Procurement assistance for client program searches
- Experienced professionals and management team
- Ongoing Sales support and business development
- Extensive training
- Global network of supplier contacts
- International experience and cultural diversity
- Mutually beneficial contractual terms and conditions (*Freelance, Independent Contractors*)
- Commitment to excellence
- Company values of **H**onesty, **I**ntegrity, **R**espect, **E**arned trust

For more information about this dynamic opportunity, please contact Judy Henrich at [jhenrich@globalcynergies.com](mailto:jhenrich@globalcynergies.com)

**Global Cynergies, LLC**  
***Meeting Needs for the Future***  
[www.globalcynergies.com](http://www.globalcynergies.com)

*Global Cynergies is majority owned and managed Certified Women's Business Enterprise.*

*"Global Cynergies is truly a global company whose principals enjoy a good reputation throughout the industry. They are committed to living their values and I can rely on them to support me in developing the business".*

*GC Member, Spain*